



**3672**  
**Connection Technology Systems Inc.**

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Investor Conference

Executive Vice President/ Albert Yang  
CFO/ Ella Chien

December 19, 2025

# Safe Harbor Notice

This presentation is based on the information obtained from various sources which the Company believes to be reliable. But at same point in the future, there are a variety of factors which could cause actual results to differ materially from those statements. Therefore, please refer to the information on MOPS website as the main basis if any adjustment has been made.

Except as required by law, we undertake no obligation to update or revise any forward-looking statement, whether as a result of new information, future events, or otherwise. Please rely on the MOPS as the primary source of official information.



## Company Overview

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## Financial Result

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## Future Outlook

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# Corporate Profile

<b>Stock Code</b>	3672
<b>Date of Incorporation</b>	October 6, 1998
<b>Listed on TPEx</b>	April 20 <sup>th</sup> , 2015
<b>Issued Capital</b>	NT\$407,903,000
<b>President</b>	Antony Chen
<b>Employees</b>	104 (Taiwan: 91, Overseas: 13)
<b>Address</b>	18F.-6, No. 79, Sec. 1, Xintai 5th Rd., Xizhi District, New Taipei City

# CTS Product Overview



## Broadband Access Switch

- L2+/L3 Management Switch
- 10G/25G/100G Fiber Optical
- 1G ~ 10G Ethernet
- 802.3bt PoE+++



## Industrial PoE

- Industrial Management Switch
- Industrial Media Converter
- 1G~10G Fiber Optical
- 1G~10G Ethernet
- 802.3bt PoE++



## Fiber Ethernet Transmission

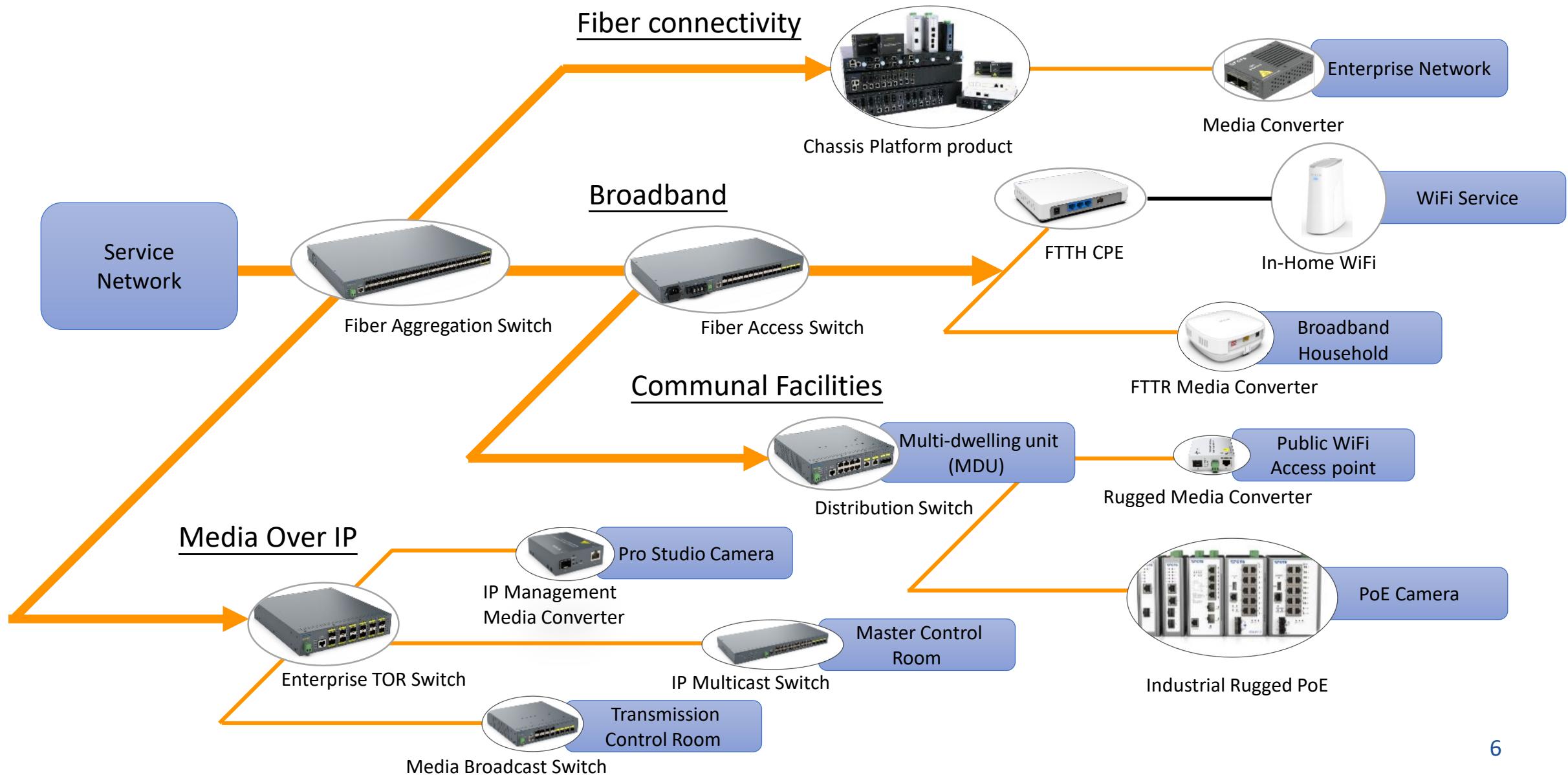
- Plug&Play Media converter
- Chassis platform converter
- 802.3ah OAM Management
- 1G~10G Fiber Optical
- 802.3bt PoE+++



## Broadband FTTH CPE

- 1~10G FTTH CPE
- Home Wi-Fi Router
- Management Switch

# CTS Product Applications



# Competitive advantages



## Insight into Industry Dynamics

- Participate in regional exhibitions
- Host regular user forums and workshops
- Leverage Design Thinking methodologies

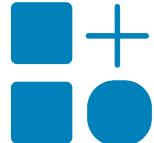


## Technical Excellence & Support

- Qualified-25+ years FTTX trouble shooting experiences
- vendor and preferred partner for top tier telecoms, network operators and Internet service providers



## Innovative Solutions



- Comprehensive quality management
- Autonomous, modular, and standardized designs

## Excellent Customer Services



- Local support provided by overseas subsidiaries
- Customization and localization

# Consolidated statements of Comprehensive Income

In Thousands of New Taiwan Dollars, except for EPS

Unit: NT\$ thousands	2025Q1-Q3	2024Q1-Q3	Diff.	YOY%
Operating Revenue	175,706	191,246	(15,540)	(8)
Gross Profit	62,890	64,526	(1,636)	(3)
Gross Margin (%)	36.00%	34.00%		2
Operating Expenses	121,233	141,529	(20,296)	(14)
Operating Loss	(58,343)	(77,003)	18,660	(24)
Non-operating Income & Expenses	(1,836)	6,173	(8,009)	(130)
Loss Before Tax	(60,179)	(70,830)	10,651	(15)
Income Tax Benefit	10,919	12,727	(1,808)	(14)
Net Loss	(49,260)	(58,103)	8,843	(15)
Net loss Attributable to Shareholders of the Parent Company	(49,219)	(58,033)	8,814	(15)
EPS (NT Dollar)	(1.50)	(1.87)	0.37	(20)

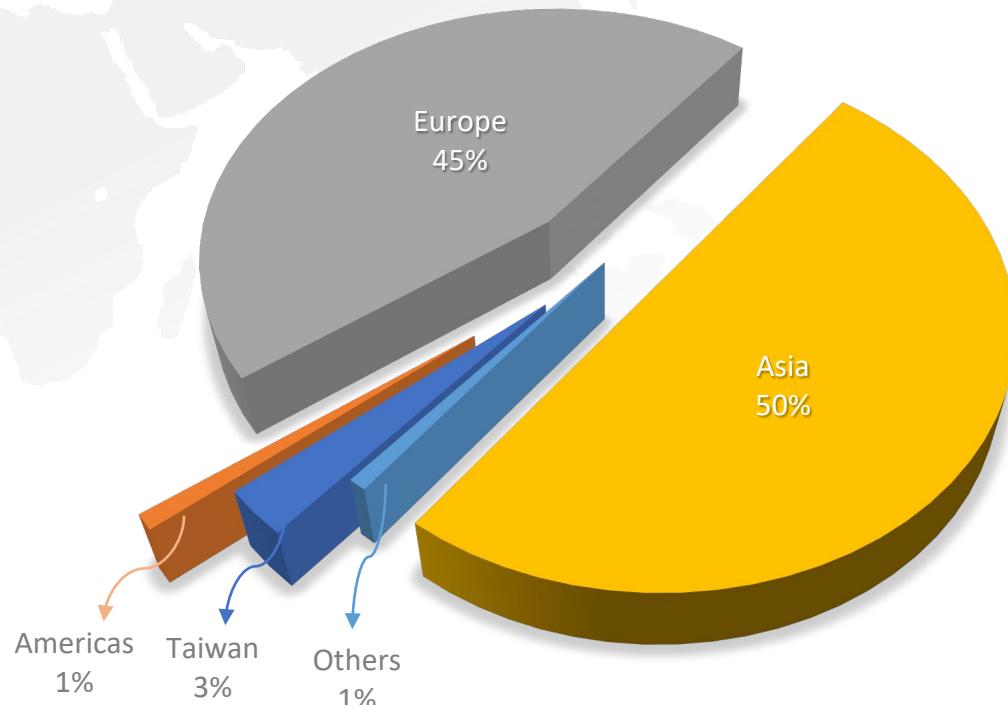
# Consolidated Balance Sheet

Unit: NT\$ thousands	2025Q3	2025Q2	2024Q3	QoQ%	YoY%
Cash and Cash Equivalents	115,609	119,349	117,547	(3.13)	(1.65)
Financial Assets at Amortized Cost – Current	7,000	9,500	15,400	(26.32)	(54.55)
Notes and Accounts Receivable	32,682	15,378	39,897	112.52	(18.08)
Inventories	141,353	142,620	170,495	(0.89)	(17.09)
Other Current Assets	14,552	17,014	26,537	(14.47)	(45.16)
Property, Plant and Equipment	114,194	114,723	113,579	(0.46)	0.54
Goodwill	5,748	5,748	5,748	0.00	0.00
Other Non-current Assets	133,358	142,222	121,402	(6.23)	9.85
<b>Total Assets</b>	<b>564,496</b>	<b>566,554</b>	<b>610,605</b>	<b>(0.36)</b>	<b>(7.55)</b>
Short-term Borrowings	76,848	209,004	208,838	(63.23)	(63.20)
Notes and Accounts Payable	12,532	11,931	13,345	5.04	(6.09)
Current Portion of Long-term Liabilities	20,311	13,943	14,690	45.67	38.26
Other Current Liabilities	42,066	42,148	40,308	(0.19)	4.36
Long-term Borrowings	49,050	39,594	50,040	23.88	(1.98)
Other Non-current Liabilities	9,452	9,500	7,849	(0.51)	20.42
Shareholders' Equity	354,237	240,434	275,535	47.33	28.56
<b>Total Liabilities and Equity</b>	<b>564,496</b>	<b>566,554</b>	<b>610,605</b>	<b>(0.36)</b>	<b>(7.55)</b>

# 2025Q3 Product Category Analysis



# 2025Q3 Regional Market Analysis



Taiwan   Americas   Europe   Asia   Others

# Future Outlook- Industry Dynamics (Intelligent Optical Infrastructure in the AI Era)

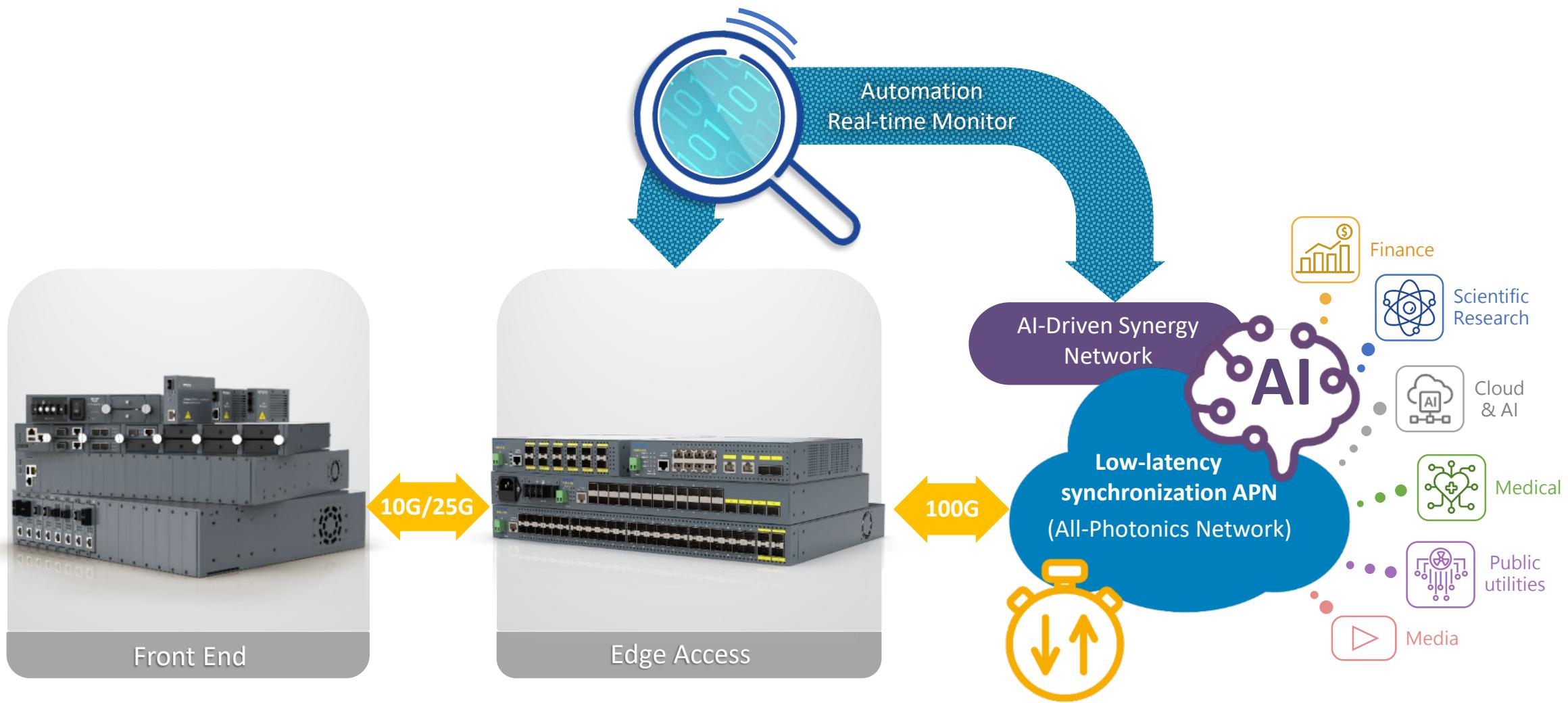
- As global AI and HPC Data Centers evolve, the critical demands for Low Latency, High Bandwidth, and Synchronization are extending to the network edge.
- The Edge Access segment has become the essential infrastructure for AI applications, Media over IP, Edge Computing, and Digital Twins. This shift focuses on innovative All-Optical Network (AON) architectures that prioritize AI Edge capabilities and precision control.
- Driven by these trends, the market for 10G and 100G Ethernet equipment is undergoing a structural transformation. The focus is shifting from traditional Broadband connectivity toward specialized Edge Networking designed to power the AI Era.



# Future Outlook - R&D Focus

- To meet the demands of **AI-driven intelligent optical networking**, we are integrating NetConf /YANG and API interfaces to support automation and cross-platform management. These advancements facilitate seamless system integration and flexible cloud-based O&M (Operations and Maintenance) deployment, enabling synchronized network functions and precision control.
- In response to the growing demand for **high-speed bandwidth in the Edge Access segment**, CTS is investing in the R&D of 100G Fiber Access and Aggregation Ethernet products. Our expansion into intelligent edge infrastructure emphasizes high bandwidth and low latency characteristics to meet the requirements of All-Optical Networks (AON).
- Actively developing product lines for 10G Media Converters and 25G to 100G Access/Aggregation switches. Providing comprehensive product solutions for **operators and system integrators** to build Edge Access for AI-driven intelligent optical networks.

## Future Outlook -R&D and Application Areas





**Q&A**  
**Thank you**